

Quota International, Inc.
Profit & Loss
May 2016 through April 2017

May '16 - Apr 17

Ordinary Income/Expense

Income

4000 · Member Dues Income	363,022.86
4010 · Late Fees Income	400.54
4100 · Initiation Fees	4,728.11
4150 · Investment Income	4,936.10
4200 · Program Contributions	25,350.27
4300 · Convention Income	195,962.21
4750 · In Kind Donations	4,773.98
4800 · Rental Income	33,384.00
4850 · Gain/Loss on Investment Sale	20,843.23
4890 · Unrealized Gain/Loss on Invest	378.75

Total Income 653,780.05

Expense

5000 · Salaries & Wages	319,431.50
6000 · General Administration	28,490.90
6100 · Professional Services	81,842.71
6200 · Insurance	16,230.62
6300 · Occupancy.	47,220.92
6400 · Travel	121,827.22
6500 · Program Expenses	8,327.45
6700 · Banking Fees	7,600.75
8200 · Exchange Gain/Loss	14,276.51
8300 · Depreciation	17,957.35

Total Expense 663,205.93

Net Ordinary Income -9,425.88

Other Income/Expense

Other Income

4901 · Interest Income	29.46
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Total Other Income 29.46

Net Other Income 29.46

Net Income -9,396.42